Rx RESEARCH Staffing™
Full Service Staffing Solutions

ON-SITE STAFFING CAPABILITIES TO SUPPORT YOUR CLINICAL TRIALS

The SITUATION

The Pharmaceutical Leader needed extra hands dedicated to supporting its trials and data collection activities at clinical sites already over-burdened by heavy and active patient enrollment. Realizing the need for trained talent, the Pharmaceutical Leader asked RxRS to staff its clinical trials with seasoned CRCs who could start work immediately and remain committed for a 3 year period. As the study design included indication-specific technical data criteria, the CRCs needed to have prior significant experience in the targeted marketing indication. CRCs were placed 'on assignment' at clinical trial offices, sites and university hospitals throughout the Midwest and East Coast. Their duties included scheduling patients, data entry, documentation, and handling patient and sponsor company queries in dedicated support to the trial.

The CHALLENGES

Seasoned Clinical Research Coordinators Required:

- Considering the target indication and unique data endpoints/protocol criteria, RxRS needed to supply experienced and efficient CRCs who could provide administrative research support to sites in time to meet the demanding study timelines.
- To meet this challenge, the Pharmaceutical Leader awarded RxRS the exclusive responsibility for advertising, identification, recruiting, screening and selection of CRCs.

3 Year Time Commitment – Low Turn Over:

- Considering the technical aspects of this particular clinical trial, the Pharmaceutical Leader needed workers able and willing to make a long-term 3 year commitment to the project.
- The workers needed to understand their role as a contractors and RxRS needed to package retention benefits to encourage a long term working commitment.

The RxRS SOLUTION

Top Talent Secured:

- RxRS supplied seasoned contract Clinical Research Coordinators (CRCs) across the East Coast to provide 'overflow' administrative support to active and overloaded clinical research sites.
- RxRS screened, identified, selected and placed under contract a team of experienced and regulatory trained CRCs resulting in a diverse staffing solution. RxRS also met all requirements as the 'Employer of Record' including payroll, invoicing, management, performance evaluations and reports on a bi-monthly basis.
- 100% of professionals had scientific backgrounds and experience within a regulated industry.

100% Retention for 3 Year Project:

- RxRS packaged a unique custom benefits program designed to enhance and support the long term participation of the contractors.

- RxRS further implemented ongoing communication / performance review protocols so as to maintain open communication between the worker, RxRS and the Pharmaceutical Leader.

- Providing such dedicated retention staff, RxRS was able to collect information and respond proactively to both worker and client concerns. As a result, the contractors remained loyal and dedicated to the Pharmaceutical Leader for the duration of the project.
- 100% of contractors remained dedicated and on site until study closed.
- Project cost: $750,000
- Project duration: 3 years

The CUSTOMER ADVANTAGE

RxRS supplied skilled and seasoned talent to high enrollment sites in a manner that enabled the Pharmaceutical Leader to meet its accelerated timelines as data did not linger at the busy clinical sites.
RxRS's cost-effective solution of embedding talent at the sites supported the Pharmaceutical Leader's submission goals, resulting in rapid data capture, efficient and timely query resolution and ultimately led to submission for marketing approval.

As a result of excellent performance on an international Pharmaceutical Leader's initial project, another Department awarded RxRS a 3-year late stage Neurological Study.